Master of Business Administration (MBA) 2017 Admissions Onwards

Approved by the Board of Studies on February, 2017

Programme Outcomes

Upon completion of the MBA Degree Programme, the student will be able to

PO1	Apply knowledge of management theories and practices to solve business problems.
PO2	Foster Analytical and critical thinking abilities for data-based decision making.
PO3	Ability to develop Value based Leadership ability.
PO4	Ability to understand, analyze and communicate global, economic, legal, and ethical
	aspects of business.
PO5	Ability to lead themselves and others in the achievement of organizational goals,
	contributing effectively to a team environment.
PO6	Demonstrate effective oral and written communication skills.
PO7	Demonstrate employability and entrepreneurship traits for strategy formulation

Programme Specific Outcomes

Upon completion of these courses the student would

PSO: 1	World Class Leaders To equip with relevant knowledge in the business domain.
PSO 2	Competent Managers To achieve excellence through the development of managerial competency.
PSO 3	Ethically Conscious To impart ethically sensitive leadership practices.
PSO 4	Socially Committed To transform into global principled leaders who are socially conscious.

Course Outcomes Semester 1

PMB1CRT0117 PRINCIPLES AND PRACTICES OF MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB1CRT0117	Students will be able to understand and	PO 1	Understand
	apply the functional roles responsibilities		
	and skill of managers in the corporate world		
PMB1CRT0117	Students will demonstrate comparison and	PO 4	Analyse
	analyse the functions of management in		
	manufacturing and service organisations		
PMB1CRT0117	Students will be able to develop and	PO 2	Evaluate
	evaluate alternate managerial decisions and		
	identify optimal solutions		
PMB1CRT0117	Students will demonstrate effective	PO 4	Application
	application capabilities of their conceptual		
	understanding		

PMB1CRT0217 BUSINESS COMMUNICATION

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB1CRT0217	The students are expected to have a strong understanding about the theoretical aspects of Business Communication and apply the same in specific work situations.	PO1	Apply
PMB1CRT0217	The students will be able to analyse different situations and create appropriate business letters.	PO2	Analyze
PMB1CRT0217	The students will have the ability to develop and deliver oral presentations and speeches.	PO3	Apply
PMB1CRT0217	Students will have the ability to apply critical thinking skills to evaluate a given specific issue and develop effective business reports.s	PO7	Evaluate

PMB1CRT0317 MANAGERIAL ECONOMICS

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB1CRT0317	Understand and apply the fundamental	PO 1	Understand &
	concepts of microeconomics used to		Apply
	facilitate the problem of scarcity and		
	resource allocation in the context of choices		
	and opportunity cost.		
PMB1CRT0317	Complete understanding of the factors	PO 4	Understand
	determining and functioning of the market		
	forces like Demand and Supply, elasticity		
	and forecasting of demand.		
PMB1CRT0317	Calculate and determine the optimum cost	PO 2	Analyze
	and revenue combinations needed for		
	equilibrium in both short and long run, as		
	well as break-even analysis in the process of		
	production.		
PMB1CRT0317	Evaluate the different market conditions,	PO 4	Evaluate
	intensity of competition and conditions for		
	equilibrium in different types of markets like		
	perfect competition, monopoly, monopolistic		
	competition, oligopoly and duopoly.		

PMB1CRT0417 ACCOUNTING FOR MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB1CRT0417	The students will exhibit the ability to apply	PO2	Apply
	their quantitative skills to analyze and		
	interpret financial data.		
PMB1CRT0417	The students would demonstrate the ability	PO2	Analyze
	to compare and contrast between IFRS and		
	GAAP.		
PMB1CRT0417	The students will be able to apply accounting	PO1	Apply
	principles and conventions to prepare		
	financial statements.		
PMB1CRT0417	The students will be able to use ratios to	PO7	Evaluate
	critically evaluate the information contained		
	in financial statements		

PMB1CRT0517 QUANTITATIVE TECHNIQUES FOR MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB1CRT0517	Students will be able to Analyse the data set for business forecasting using Time Series Analysis	PO4	Analyze
PMB1CRT0517	Develop an insight of Correlation and Regression tools and Demonstrate in real time projects as how to interpret the data set	PO2	Evaluate
PMB1CRT0517	Evaluate the effectiveness of different measures of Central Tendency and Dispersion, for a given data set and choose the best.	PO4	Evaluate
PMB1CRT0517	Apply the concepts of Probability to find solutions to business as well as day to day scenarios	PO1	Evaluate

PMB1CRT0617 BUSINESS LAW

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB1CRT0617	The students will be able to define and classify the basic framework and insights of business law in managing and maximising the value of corporate legal function	PO1	Understand And Analyse
PMB1CRT0617	To familiarize students with general business law issues to help become more informed, sensitive and effective business leaders	PO2	Apply
PMB1CRT0617	Understand fundamental legal issues pertaining to the business world to enhance their ability to manage businesses effectively	PO1	Evaluate and apply
PMB1CRT0617	The students will be able to infer and apply the legal framework and draw insights of business law in real time through case analysis.	PO4	Apply

PMB1CRT0717 ENVIRONMENT MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB1CRT0717	Understand and apply the types of natural resources and Energy management techniques in our immediate ecosystem	PO1	Understand
PMB1CRT0717	Develop a Plan for Effective waste management.	PO7	Apply
PMB1CRT0717	Evaluate the effectiveness of different dimensions of Sustainable development.	PO4	Evaluate
PMB1CRT0717	Analyse different Policies and Legislations for Environmental Management	PO2	Analyse

PMB1CRT0817 BUSINESS ETHICS AND CORPORATE GOVERNANCE

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB1CRT0817	Understand and apply the conceptual and theoretical frame of business ethics	PO1	Apply
PMB1CRT0817	Explore and discuss the and importance of advocating ethical practices in business	PO4	Analyse
PMB1CRT0817	Learn to frame and design ethical code of conduct	PO1	Create
PMB1CRT0817	Mediate and explore the challenge in addressing ethical dilemma and ethical issues in business	PO3	Evaluate

Semester 2

PMB2CRT0117 FINANCIAL MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB2CRT0117	The students will be able to critically	PO2	Analyze
	examine the concepts relating to financial		
	decisions and capital structure.		
PMB2CRT0117	The students will be able to apply the	PO1	Apply
	various techniques of Capital budgeting in		
	various business scenarios.		
PMB2CRT0117	The students will demonstrate the ability to	PO2	Evaluat e
	critically evaluate the various Financing and		
	Dividend decisions.		
PMB2CRT0117	The students will be able to select and apply	PO7	Apply
	the various techniques of managing working		
	capital.		

PMB2CRT0217 MARKETING MANAGEMENT

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB2CRT0217	Students will be able to understand marketing as a major function in an organisation and compare the marketing strategies of various organisations	PO4	Analyse
PMB2CRT0217	Students will be able to analyse the steps a customer is passing through before purchasing a product	PO1	Analyse and Evaluate
PMB2CRT0217	Students will be able to apply the pricing theories which can be adopted by an organisation	PO1	Apply
PMB2CRT0217	Students will be able to create a marketing plan for products/services	PO2	Design and Create

PMB2CRT0317 HUMAN RESOURCES MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB2CRT0317	To be able to apply the different concepts	PO1	Apply
	and processes of Human Resource		
	Management based on their core theoretical		
	knowledge		
PMB2CRT0317	To have the ability to outline the nature and	PO2	Understand
	sources of conflict and explain the strategies		
	for conflict resolution.		
PMB2CRT0317	To be able to design Job Descriptions and	PO7	Create
	Job Specifications as per the given		
	information.		
PMB2CRT0317	The students will be able to evaluate the	PO4	Evaluate
	need and formulate appropriate processes		
	for recruitment, selection and training		

PMB2CRT0417 OPERATIONS MANAGEMENT

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB2CRT041 7	Students will be able to understand the basic concepts of production management	PO2	Understand
PMB2CRT041	Students will be able to compare and analyse the layouts and manufacturing systems of an organisation	PO1	Apply
PMB2CRT041 7	Students will be able to apply the production and operations planning concepts learning through problem solving	PO1	Apply
PMB2CRT041 7	Students will be able to create a supply chain management which can be used in manufacturing firms	PO2	Create

PMB2CRT0517 OPERATIONS RESEARCH

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB2CRT0517	Understand and apply theories and concepts of Operations Research and Models in OR	PO1	Understand
PMB2CRT0517	Develop an insight of Transportation and Assignment Problems and Demonstrate in real time projects as how to interpret the data set	PO4	Apply
PMB2CRT0517	Evaluate the effectiveness of different Network Analysis Techniques, for a given data set and choose the best.	PO2	Evaluate
PMB2CRT0517	Apply the concepts of Game Theory to find solutions to business as well as day to day scenarios	PO1	Apply

PMB2CRT0617 MANAGEMENT INFORMATION SYSTEMS

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB2CRT0617	Students would be able to explain and	PO1	Understand/Ap
	apply the functions, roles and components		ply
	of information systems in different		
	situations.		
PMB2CRT0617	Student would be able to analyze how	PO2	Analyze
	information technology impacts a firm		
PMB2CRT0617	Students would be able to critically evaluate	PO4	Evaluate
	the strategic role of information systems in		
	organizations.		
PMB2CRT0617	Students would demonstrate the ability to	PO7	Apply
	describe the fundamental concepts of cyber		
	security.		

PMB2CRT0717 ORGANISATIONAL BEHAVIOUR

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB2CRT0717	Understand and analyse the various theoretical frameworks that serve as a foundation for the study of organizational behaviour.	PO1	Understand and Analyse
PMB2CRT0717	Appraise and design employee performance based on job performance, teamwork, job satisfaction and commitment to the organisation	PO1	Evaluate and Design
PMB2CRT0717	Explore and analyse the importance of human behaviour in the workplace from an individual, group, and organizational perspective	PO3	Understand and Apply
PMB2CRT0717	Analyse and present the motivational application of job design	PO5	Analyse and Create

PMB2CRT0817 ENTREPRENEURSHIP AND PROJECT MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB2CRT0817	Understand the process of entrepreneurship	PO 7	Apply
	and the institutional facilities available to an		
	entrepreneur in India		
PMB2CRT0817	Develop critical thinking and innovative	PO 2	Apply,
	business idea		Analyze &
			Create
PMB2CRT0817	Understand and apply techniques of project	PO 2	Understand &
	planning and project control		Apply
PMB2CRT0817	To plan a project, create an appropriate	PO 2	Evaluate &
	organization structure, Resource		Create
	consideration and to manage the risk		

Semester 3

PMB3CRT0117 BUSINESS ANALYTICS

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMB3CRT0117	To understand and apply the key concepts	PO1	Understand/Ap
	of business analytics on		ply
	specific situations.		
PMB3CRT0117	To develop understanding in data science	PO2	Understand
	and master technology		
	trends of Bitcoin, Big Data, Cloud		
	computing and Artificial Intelligence.		
PMB3CRT0117	The student would be able to compare and	PO4	Analyze
	contrast between the different facets of		
	Business Analytics.		
PMB3CRT0117	A student would be able to apply his	PO7	Apply
	knowledge of different analytical		
	techniques to real world business problems		

PMB3CRT0217 RESEARCH METHODOLOGY

Course Code	Course outcome	POs Addressed	Cognitive Level
		Addressed	Level
PMB3CRT0217	Analyse and comprehend the types of Research Design	PO1	Understand
PMB3CRT0217	Develop an insight on Different Sampling Techniques and Demonstrate in real time projects as which technique to use	PO2	Apply
PMB3CRT0217	Evaluate the effectiveness of different Scales of measurements for a given data set and choose the best.	PO4	Evaluate
PMB3CRT0217	Apply the steps of research to do a minor research work and thereby compile a research report	PO1	Apply

PMB3COS0117 ORGANISATION STUDY

PMF3CST0117 SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMF3CST0117	The student will be able to understand and	PO1	Analyze
	compare the concepts of stock market and		
	trading practices from a global perspective.		
PMF3CST0117	The student will be able to evaluate the	PO4	Evaluate
	current economic situation taking into		
	account all the various global and domestic		
	aspects		
PMF3CST0117	The student will be able to Analyze the	PO1	Analyze
	price movements and identify patterns from		
	the same		
PMF3CST0117	The student will be able to create an	PO7	Create
	optimal portfolio using models like the		
	Sharpe index Model		

PMF3CST0217 BANK MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMF3CST0217	Students will be able to understand and	PO1	Analyze
	analyse the stages of development of the		
	banking system in other countries too.		
PMF3CST0217	Students will be able to analyse the	PO1	Analyze
	functions of various commercial banks		
PMF3CST0217	Students will be able to compare the	PO2	Analyze
	application of technology in various		
	banking systems		
PMF3CST0217	Students will be able to evaluate the	PO4	Evaluate
	performance of banks based on		
	profitability analysis, balance score card,		
	NPA etc		

PMF3CST0317 FINANCIAL DERIVATIVES

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMF3CST0317	The students would be able to understand	PO1	Analyze
	and differentiate between financial		
	derivative instruments		
PMF3CST0317	The students will be able to critically	PO2	Analyze
	examine the difference between Forward		
	and futures markets.		
PMF3CST0317	The students would demonstrate the ability	PO4	Apply
	to determine option prices using Black		
	Scholes and Binomial models.		
PMF3CST0317	The Students will be able to apply the	PO4	Apply
	mechanism of swap markets from an		
	international perspective.		

PMF3CST0417 COST AND MANAGEMENT ACCOUNTING

PMF3CST0517 CORPORATE RESTRUCTURING

PMF3CST0617 INTERNATIONAL FINANCE AND FOREX MANAGEMENT

PMH3CST0117 TRAINING AND DEVELOPMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMH3CST0117	Students will understand learning theories	PO2	Understand /
	and requisites of effective training		Evaluate
PMH3CST0117	Students will be able to evaluate the training	PO4	Evaluate
	need analysis of various training groups		
PMH3CST0117	Students will learn to design a training	PO7	Create
	programme		
PMH3CST0117	Students will be able to design their career	PO2	Apply
	development plan		

PMH3CST0217 DEVELOPMENT

PMH3CST0217 MANAGING ORGANISATIONAL CHANGE AND

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMH3CST0217	Students will be able to have an	PO2	Apply
	understanding about the different change		
	management models and apply them to suit		
	organizational needs		
PMH3CST0217	Students will be compare different OD	PO2	Apply
	models and apply the same in real business		
	scenarios		
PMH3CST0217	To identify organizational interventions that	PO1	Understand
	would benefit specific organizational		
	conditions		
PMH3CST0217	Students will be able to examine the various	PO7	Create
	factors that cause resistance to change and		
	develop strategies to overcome resistance		

PMH3CST0317 COMPENSATION MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMH3CST0317	Students will be able to have the ability to	PO1	Apply
	understand and apply the basic concepts of		
	Compensation management and the		
	importance of effective compensation		
	system to gain competitive advantage		
PMH3CST0317	Students will be able to have the ability to	PO2	Apply
	identify different types of incentive schemes		
	and apply in real life business scenarios		
PMH3CST0317	Students will be able to design an equitable	PO7	Create
	pay structure for the organization taking into		
	consideration internal and external equity		
	and employee benefits		
	S		
PMH3CST0317	Students will be able to be able to formulate	PO7	Create
	suitable HR policies based on their		
	knowledge of Industrial laws		

PMH3CST0417 PERFORMANCE AND TALENT MANAGEMENT

PMH3CST0517 COMPETENCY MAPPING

PMH3CST0617 GLOBAL HUMAN RESOURCES MANAGEMENT

PMM3CST0117 INTEGRATED MARKETING COMMUNICATIONS

Course Code	Course outcome	POs Addressed	Cognitive Level
PMM3CST0117	Comprehend and apply the different advertising strategies used in modern marketing	PO4	Apply
PMM3CST0117	Demonstrate personal selling and direct marketing skills for a selected product.	PO2	Apply
PMM3CST0117	Evaluate the effectiveness of a marketing communication strategies for a chosen company	PO2	Evaluate
PMM3CST0117	Prepare an adverting campaign for a brand	PO4	Create

PMM3CST0217 RETAIL BUSINESS MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMM3CST0217	Students will be able to understand and analyse the format revolution in India and other countries	PO1	Understand
PMM3CST0217	Students will be able to compare and analyse pricing strategies used in retail sector	PO4	Analyse
PMM3CST0217	Students will be able to apply various concepts learned retail business management	PO1/PO4	Apply
PMM3CST0217	Students will be able to think and develop a suitable strategy which can be applied in a particular retail business	PO4/PO7	Create

PMM3CST0317 SERVICES MARKETING

Course Code	Course outcome	POs Addressed	Cognitive Level
PMM3CST0317	Critically analyse, recall, and classify the conceptual frame of service marketing	PO2	Analyse
PMM3CST0317	Design and draw a Service marketing blueprint	PO4	Design
PMM3CST0317	Develop service marketing strategies and marketing plans for real-life situations	PO4	Create
PMM3CST0317	Enable to understand, manage, and design service quality strategies.	PO1	Design

PMM3CST0417 AGRO-BUSINESS AND RURAL MARKETING

PMM3CST0517 PRODUCT AND BRAND MANAGEMENT

PMM3CST0617 DIGITAL MARKETING

PMS3CST0117 SYSTEM ANALYSIS AND DESIGN

Course Code	Course outcome	POs Addressed	Cognitive Level
PMS3CST0117	Students would be able to understand and apply the various steps in system development life cycle Assurance process.	PO2	understand / apply
PMS3CST0117	Students would be able to compare and contrast between different system developments models according to business requirements.	PO2	Apply
PMS3CST0117	Students will be able to critically evaluate the various structured analysis and design tools	PO4	Evaluate
PMS3CST0117	Students would be able to describe the Systems Control and Quality	PO1	Understand

PMS3CST0217 E - BUSINESS

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMS3CST0217	Students would be able to discuss the	PO2	Understand /
	theoretical aspects of conducting business		Apply
	over the internet and apply the same to		
	specific practical situations		
PMS3CST0217	Students would be able to demonstrate an	PO2	Apply/Analyse
	understanding regarding the different e-		
	business models and examine the challenges		
	faced by each of them		
PMS3CST0217	Students will be able to evaluate the	PO4	Evaluate/Apply
	different e-payment options and effectively		
	apply the knowledge in analysing the given		
	practical situations		
PMS3CST0217	Students would be able to critically	PO4	Analyse/Evalu
	examine the legal, privacy and security issues		ate
	concerning E-business and recommend		
	solutions to overcome them		

PMS3CST0317 ENTERPRISE RESOURCE PLANNING

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMS3CST0317	Students would be able to understand and	PO2	Understand
	apply the Fundamental technology behind		/Apply
	enterprise systems		
PMS3CST0317	Students will be able to critically evaluate	PO4	Evaluate
	the various ERP Functional Module,		
	Integration of ERP, Supply Chain and CRM		
PMS3CST0317	Students would be able to analyze the ERP	PO2	Analyze
	Implementation process		
PMS3CST0317	Students will be able to critically evaluate	PO4	Evaluate
	Success and Failure factors of ERP		
	Implementation		

PMS3CST0417 INFORMATION SECURITY MANAGEMENT

PMS3CST0517 SOFTWARE QUALITY MANAGEMENT

PMS3CST0617 CLOUD COMPUTING

Semester 4

PMB4CRT0117 STRATEGIC MANAGEMENT

Course Code	Course outcome	POs Addressed	Cognitive Level
PMB4CRT0117	Enable the students to develop skills for applying Strategic Management concepts to the solution of business problems	PO5	apply
PMB4CRT0117	To enable the students to understand and evaluate traditional and contemporary analytical tools of Strategic Management	PO4	evaluate
PMB4CRT0117	Develop skills for applying the concepts to the solution of business problem	PO3	apply
PMB4CRT0117	To understand and apply the theoretical perspective and concepts in the field of Strategic Management	PO1	apply

PMB4CPR0117 PROJECT

PMB4CRV0117 VIVA - VOCE

PMF4CST0117 MANAGEMENT OF FINANCIAL SERVICES

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMF4CST0117	The student will be able to evaluate	PO4	Evaluate
	financial products and strategies offered		
	by financial services institutions		
PMF4CST0117	The student will be able to compare and	PO4	Analyze
	contrast the performance of private and		
	public sector commercial banks		
PMF4CST0117	The student will be able to examine the	PO1	Analyze
	role played by insurance and pension		
	funds		
PMF4CST0117	The student will be able to evaluate and	PO7	Evaluate &
	create strategies to promote financial		Create
	products and services		

PMF4CST0217 RISK MANAGEMENT AND INSURANCE SERVICES

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMF4CST0217	The student will be able to evaluate	PO4	Evaluate
	different types of risk and identify the		
	differences that exist between them		
PMF4CST0217	The student will be able to connect the	PO2	Analyze
	various types of risks in business with the		
	appropriate risk management techniques		
PMF4CST0217	The student will be able to compare and	PO2	Analyze
	contrast the functions performed by LIC		
	and other insurers.		
PMF4CST0217	The student will be able to apply the	PO7	Create
	insurance method to design a risk		
	management program for a business		

PMF4CST0317 CORPORATE TAXATION

PMF4CST0417 RURAL ECONOMY AND MICROFINANCE

PMM4CST0117 CONSUMER BEHAVIOUR

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMM4CST0117	Student would be able to understand and	PO1	Understand/Ev
	evaluate the industrial and consumer		aluate
	decision making process		
PMM4CST0117	Student would be able to analyse the	PO4	Analyse
	psychological factors that influence		
	purchasing decision of consumers		
PMM4CST0117	Student would be able to understand and	PO1/PO4	Understand/An
	analyse the impact of sociological factors		alyse
	on consumers		
PMM4CST0117	Students would be able to analyse and	PO4/PO7	Analyze/Create
	create proper strategies to satisfy the		
	consumers		

PMM4CST0217 MARKETING RESEARCH

Course Code	Course outcome	POs Addressed	Cognitive Level
PMM4CST0217	Students would be able to describe and apply the fundamentals of marketing research.	PO1	Understand/Ap ply
PMM4CST0217	Students would be able to critically evaluate the Applications of Marketing Research in Business.	PO4	Evaluate
PMM4CST0217	Students would be able to describe various techniques of Data Analysis & Presentation.	PO1	Understand
PMM4CST0217	To equip the students with advanced research tools to conduct research and analysis.	PO2	Analyze

PMM4CST0317 CUSTOMER RELATIONSHIP MANAGEMENT

PMM4CST0417 MARKETING OF HOSPITALITY AND TOURISM

PMH4CST0117 MANAGING INTERPERSONAL AND GROUP PROCESS

Course	Course outcome	POs	Cognitive
Code		Addressed	Level
PMS4CST0	Students will be able to understand the	PO1	Understand
219	importance and functioning of groups and		/Analyse
	teams in an organisation and analyse the		
	results of teamwork in various organisations		
PMS4CST0	Students will be able to acquire the team skills	PO4	Evaluate
219			
PMS4CST0	Students will be able to apply the	PO2	Apply
219	interpersonal and group processes theories		
	learned johari window		
PMS4CST0	Students will be able to design a conflict	PO7	Create
219	resolution method for manufacturing and		
	service organisations		

PMH4CST0217 HUMAN RESOURCES INFORMATION SYSTEM

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMH4CST0217	The student will be able to understand the	PO2	Understand/E
	role of HRIS and evaluate system		valuate
	considerations while designing HRIS		
PMH4CST0217	The student will be able to identify system	PO2	Analyze
	needs by evaluating departmental		
	requirements		
PMH4CST0217	The student will be able to compare and	PO2	Analyze
	contrast traditional and technology based		
	recruitment and selection techniques		
PMH4CST0217	The student will be able to critically	PO4	Analyse/Evalu
	examine the information security and		ate
	privacy challenges and suggest techniques		
	to overcome them		

PMH4CST0317 COUNSELLING SKILLS FOR MANAGERS

PMH4CST0417 INDUSTRIAL RELATIONS AND LABOUR LAW

PMS4CST0117 DECISION SUPPORT SYSTEM

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMS4CST0117	Students would be able to understand and	PO2	understand
	apply the different types of decision		/apply
	support systems.		
PMS4CST0117	Students would be able to understand and	PO2	understand
	analyze the concept of knowledge		/analyze
	management.		
PMS4CST0117	Students would be able to compare and	PO4	Apply
	contrast between Group Support Systems,		
	Enterprise Decision Support Systems and		
	Knowledge Management Systems		
PMS4CST0117	Student would be able to analyze different	PO2	Analyze
	Advanced Intelligent Systems		

PMS4CST0217 E - BUSINESS STRATEGY

Course Code	Course outcome	POs Addressed	Cognitive Level
PMS4CST0217	The students should be able to analyse different e business models and comprehend their activities	PO2	Understand/Ap ply
PMS4CST0217	Develop an insight Strategy for Interaction with Suppliers: Demonstrate in real time projects	PO4	Apply
PMS4CST0217	Evaluate the effectiveness of different e-CRM and select the best.	PO4	Evaluate
PMS4CST0217	Apply the concepts of E business to create an e business website	PO4	Apply

PMS4CST0217 SOFTWARE PROJECT MANAGEMENT

PMS4CST0217 DATABASE MANAGEMENT

PMO3CST0117 SUPPLY CHAIN MANAGEMENT

PMO3CST0217 TOTAL QUALITY MANAGEMENT

Course Code	Course outcome	POs Addressed	Cognitive Level
PMO3CST0217	The Students will get familiarised with the concepts and techniques in Total quality management	PO1	Understand
PMO3CST0217	The Students will develop the skill to use quality control tools and techniques in solving quality problems	PO2	Apply
PMO3CST0217	The students will be able to understand the concept of six sigma and application of six sigma	PO1	Apply
PMO3CST0217	Students get familiarise with the prestigious quality awards prevails in the industry and also understand the industrial standards maintained by companies to sustain and maintain the quality criteria	PO5	Understand /Apply

PMO3CST0317 MATERIALS AND PURCHASE MANAGEMENT

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMO3CST0317	Identify the scope for integrating materials	PO1	Understand
	management function over the logistics and		
	supply chain operations.		
PMO3CST0317	Identify, study, compare, and evaluate	PO2	Analyze &
	alternatives, select and relate with a good		Evaluate
	supplier.		
PMO3CST0317	Apply various purchasing methods and	PO2	Understand &
	inventory controlling techniques into		Apply
	practice.		
PMO3CST0317	Analyze the materials/equipment's in	PO2	Analyze
	storage, handling, packaging, shipping,		
	distributing and standardizing.		

PMO3CST0417 ADVANCED PROJECT MANAGEMENT

PMO3CST0517 MANAGEMENT OF TECHNOLOGY AND INNOVATION

Course Code	Course outcome	POs	Cognitive
		Addressed	Level
PMO3CST0517	Identify and critically analyse technology	PO4	Evaluate &
	and innovation management issues		Analyze
PMO3CST0517	Evaluate technologies and innovations and	PO4	Evaluate &
	select appropriate strategies to manage them		Apply
PMO3CST0517	Able to design and implement innovation	PO7	Create
	strategies in organisations, corporate		
	foresight and technology with the aim of		
	detecting sources of competitive advantage		
	for evaluating and selecting various		
	proposals		
PMO3CST0517	Interpret theories and models of innovation,	PO2	Apply
	analyse and make recommendations on		
	practical business strategy problems		

PMO3CST0617 WORLD CLASS MANUFACTURING

PMO4CST0117 SERVICE OPERATIONS MANAGEMENT

PMO4CST0217 INDUSTRIAL SAFETY AN D OCCUPATIONAL HEALTH

Course Code	Course outcome	POs	Cognitive Level
		Addressed	
PMO4CST0217	Understand industry health and hazards	PO1	Understand/Apply
PMO4CST0217	Understand about the different accidents that occurs	PO1	Understand
	in industry and how to prevent them		
PMO4CST0217	Apply the concepts of accident prevention in	PO2	Apply
	organisations		
PMO4CST0217	Apply the concepts of safety in organizations	PO4	Apply

PMO4CST0317 GLOBAL OPERATIONS AND LOGISTICS MANAGEMENT

PMO4CST0417 OPERATIONS STRATEGY

Course Code	Course outcome	POs Addressed	Cognitive Level
PMO4CST0417	Students are able to develop an understanding of how to design a company's operations model.	PO1	Design
PMO4CST0417	Provide knowledge to formulate the strategy in terms of the capacity, supply networks, process technology, New product and service development	PO1	Understand
PMO4CST0417	Demonstrate knowledge and skill in formulation and successful implementation of Operations strategy.	PO2	Creating
PMO4CST0417	Enable students to understand and design operative strategy to meet the competitive strategy of the company.	PO5	Design